

Doubled Revenue After Working with Abby

The Industry

Fencing and High-End Landscaping
Installation Services

The Company

Green Hill Fence Company is an outdoor service provider specializing in high-end landscaping installation in upstate South Carolina. As an expanding business, they realized they needed Abby's help to support customer calls.

The Challenges

- Unable to capture incoming phone leads
- Difficulty routing customer calls
- Employees overwhelmed by customer calls



The Problem: Missed Opportunities

“We missed a lot of opportunities to make new customers and our existing customers were not getting the speedy responses they needed.”

Due to time constraints, Green Hill had to screen voicemails to decide which customers to call back. After teaming up with Abby, they are now able to work with almost everyone who calls in.

- Lack of call tracking & documentation
- Lost revenue due to missed calls





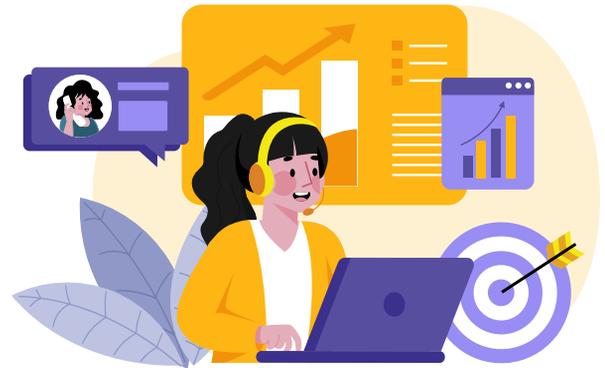
The Catalyst

Green Hill's sales team was headed to a tradeshow and would be unable to answer the phones while away. Could a virtual receptionist be the answer? After researching several call answering services, they went with Abby based on the positive interactions they experienced with Abby team members.

The Solution

“ We instantly were able to grow our revenue because we were able to serve more customers. ”

Abby provides Green Hill with a dedicated team of real human virtual receptionists backed by powerful technology. Now Green Hill never misses a customer's call, improving their ability to work with more customers and doubling their revenue since working with Abby.



Green Hill's Favorite Features:



24/7 Call answering & routing



Appointment scheduling



Call tracking & documentation



Client portal & mobile app

“ The transition to Abby receptionists taking our customer calls was flawless. We created a client intake form and haven't had any issues since. ”



What will YOUR success story look like?

Get Started with Abby Today!

Call management has never been so easy, affordable, and powerful.

GET STARTED

LET'S CHAT